



Source Selection

Margaret G. Rumbaugh



Source Selection:

Source Selection Step by Step Charles D. Solloway Jr.,2011-03-01 The path to successful source selection begins with Source Selection Step by Step A Working Guide for Every Member of the Acquisition Team Whether you are new to the acquisition team or an experienced practitioner looking to sharpen your skills this comprehensive highly readable handbook will guide you through the entire acquisition process from designing an effective source selection plan to preparing the solicitation evaluating proposals establishing a competitive range and documenting the source selection decision With clarity and frankness Charles Solloway presents government source selection in a step by step guide that offers readers quick access to needed information In addition to guidance about the process the book includes Techniques to streamline the process and reduce time and expense Ways to avoid common pitfalls Alternatives to common procedures that yield better results Methods to involve contractors more effectively Definitions of the key terms associated with government source selection Make this book your first stop for quick and easy guidance on all aspects of government source selection

The Government Manager's Guide to Source Selection Charles D. Solloway Jr.,2013-05-01 To be effective every government manager must have a working knowledge of the source selection process Even the most carefully crafted contract cannot repair the adverse mission impact of making a poor source selection decision This accessible guide provides the framework you need Its practical approach and concise presentation make it to the go to resource on source selection for busy government managers

Understanding Government Contract Source Selection Margaret G. Rumbaugh,2010-03 Your Go to Resource for Government Contract Source Selection From planning to protest and all the steps in between Understanding Government Contract Source Selection is the one reference all government acquisition professionals and contractors should keep close at hand This valuable resource provides straightforward guidance to ensure you develop a firm foundation in government contract source selection Government acquisition professionals can reference this book for guidance on Preparing the acquisition and source selection plans Drafting evaluation criteria and proposal preparation instructions Creating a scoring plan and rating method Drafting the RFP and SOW Conducting a pre proposal conference Preparing to receive proposals and training evaluators Evaluating technical management and cost proposals Avoiding protest Contractors can reference this book for guidance on Selling to the federal government Reviewing a draft RFP and providing comments Participating in a pre proposal conference Preparing a proposal that complies with RFP requirements Developing a strategy for teaming agreements subcontracts and key personnel Negotiating a contract Getting the most out of post award debriefings Filing a protest PLUS Understanding Government Contract Source Selection provides a source selection glossary an extensive case study and sample proposal preparation instructions in the appendices to help you navigate the federal competitive source selection process This complete guide is an indispensable resource for anyone striving to build their knowledge of government contract source selection

The Government Manager's Guide to Source Selection Charles D.

Solloway, Charles D. Solloway Jr., 2013-05 To be effective every government manager must have a working knowledge of the source selection process Even the most carefully crafted contract cannot repair the adverse mission impact of making a poor source selection decision This accessible guide provides the framework you need Its practical approach and concise presentation make it to the go to resource on source selection for busy government managers **The Government**

Manager's Guide to Source Selection Charles D. Solloway, 2013-05-01 To be effective every government manager must have a working knowledge of the source selection process Even the most carefully crafted contract cannot repair the adverse mission impact of making a poor source selection decision This accessible guide provides the framework you need Its practical approach and concise presentation make it to the go to resource on source selection for busy government managers

Code of Federal Regulations , 1996 Special edition of the Federal Register containing a codification of documents of general applicability and future effect as of July 1 with ancillaries **The Code of Federal Regulations of the United**

States of America , 1995 The Code of Federal Regulations is the codification of the general and permanent rules published in the Federal Register by the executive departments and agencies of the Federal Government Air Force Federal

Acquisition Regulation Supplement (AFFARS). United States. Department of the Air Force, 1992 Air Force journal of

logistics: vol24_no2 , **Federal Register** , 1983 **Code of Federal Regulations, Title 48, Federal Acquisition**

Regulations System, Chapter 3-6, Revised as of October 1, 2012 U S Office of the Federal Register, 2013-02-28 48 CFR Chapters 3 6 covers the entire Federal Acquisitions planning and contract management process rules procedures and regulations for the United States Department of Health and Human Services HHS United States Department of State General

Services Administration GSA United States Department of Agriculture USDA Federal contractors and small business personnel including proposal writers contract management specialists and others interested in proposing and contracting services for these agencies should be aware of the processes and procedures described in this regulatory volume Students

pursuing business contract management and contract law especially Federal contracts will want this volume for primary source document research Competitive Negotiation John Cibinic, Ralph C. Nash, Karen R. O'Brien-DeBakey, 2011 This

book discusses all phases of the competitive negotiation process from the inception of the requirement for goods or services to the award of the contract and notification and debriefing of unsuccessful offerors We organized the chapters to follow the discrete steps of the process with the result that many topics are included in two or more chapters For example choosing

evaluation factors is dealt with in Chapter 2 using the factors is dealt with in Chapter 6 and their impact on the source selection decision is dealt with in Chapter 10 We have generally included cross references when this occurs but readers

should also check topics in the index to ensure that they have all the material on each topic In the text we have included citations to and quotations from the FAR as well as from agency regulations supplementing the FAR To assist our readers we

have also included the full text of these regulations as attachments in the back of the book The text also includes citations to

have also included the full text of these regulations as attachments in the back of the book The text also includes citations to

and quotations from numerous internal documents that amplify the FAR *Federal Source Selection Procedures in Competitive Negotiated Acquisitions* James Clarence Babin, AIR FORCE INST OF TECH WRIGHT-PATTERSON AFB OH., 1982

The objectives of this research were to identify and offer possible solutions to legal problems encountered by Federal agencies in the selection of sources for the award of contracts in major competitive negotiated procurements The report is separated into three main areas The first concerns the creation of a source selection system and it includes an analysis of the limits on agency discretion in the determination of minimum needs the development of evaluation criteria the composition of evaluation boards and a survey of commonly used methods of evaluation The second main area discusses the manner of disclosing the chosen system to industry Subtopics include commonly used methods of disclosure and specific discussions concerning the disclosure of evaluation subcriteria the relative importance of cost price and the necessity for disclosure of the method of evaluation to be utilized Finally the third area analyzes the legal limitations on the actual use of the chosen system Source selections are examined within the framework of rationality and consistency with disclosed criteria The procurement decisions of the Comptroller General of the United States were extensively surveyed as were specific source selection regulations of the Department of Defense the U S Air Force the U S Army the U S Navy the National Aeronautics Space Administration the Department of Energy and the Department of Health and Human Sciences Author **Concepts**, 1978 Disseminates information concerning new developments and effective actions taken relative to the management of defense systems programs and defense systems acquisition **Procurement: The Source Selection Process** ARMY MATERIEL COMMAND ALEXANDRIA VA., 1987 This pamphlet is designed for those who have the responsibility to evaluate offers and select firms whose proposals offer the most promise of achieving the Government's performance schedule cost and other objectives It describes the procedures that may be used to conduct a source selection The pamphlet is intended for the guidance of those who are required to support the source selection effort particularly members of project management offices legal counsel functional directorates and staff offices of major subordinate commands MSCs **University of Texas Bulletin**, 1918 *A Select Source-book of British History* Joseph Turrill, 1926 The Government Manager's Guide to Source Selection Charles D Solloway, 2018-04-25 To be effective every government manager must have a working knowledge of the source selection process Even the most carefully crafted contract cannot repair the adverse mission impact of making a poor source selection decision This accessible guide provides the framework you need Its practical approach and concise presentation make it to the go to resource on source selection for busy government managers *Office Management Series*, 1929 *High School Manual of Home Economics for Grades Seven to Ten Inclusive* Wisconsin Home Economics Association, 1927

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