

MANAGEMENT 301- EXAM 1 Study Guide 2014

Chapter 1: What is Management

Traditional Pyramid vs. Inverted Pyramid

Traditional Pyramid	Inverted Pyramid
CEO -> Reports to Board of Directors (for profit) or Trustees (non profit)	Customers/ Clients
Senior Managers	Operating Workers
Middle Managers	Team Leaders/Middle Managers
Front-Line Managers	Top Managers
Non Managerial Workers	CEO (Board of Directors/Board of Trustees)

Inverted Pyramid: Customers are on top with higher level managers supporting the employees who serve those customers

Manager: Person who supports and who is responsible for the work of others

Skills of a leader:

Develops
Long range view
Challenges status quo
Innovates

Dudes
Love
Chipotle
In PSU

Develops
Long-range view
Challenges Status Quo
Innovates

Skills of a manager:

Maintains
Relies on control
Structure focus
Short-range view

Men
Rail
Slutty
Sloots

Maintains
Relies of control
Structure focus
Short term view

Skills of a manager according to Robert Katz:

Conceptual skill
Human Skill
Technical Skill

T.
H.
C.

Technical Skill
Human Skill
Conceptual Skill

Career Issues for Managers: Leadership Competencies

-Globalization- Worldwide interdependence of resources; involves markets and business competition; the work world is being changed by recession, etc.

-job migration- global outsourcing: moving jobs to another country

Study Guide Management

Robert Radvanovsky



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which views changes in socio economic systems from an evolutionary standpoint connecting the past present and future and focuses on preventing sudden high risk changes The changes in socio economic systems are also studied with the help of the system approach which calls for assessing complex economic subjects characterized by the sustainable connections between their elements as socio economic systems Combining these two approaches in the context of studying the changes in socio economic systems is unprecedented in modern economic science The book studies various issues that cover both fundamental aspects of the system organization of economy and management and applied aspects of managing changes in socio economic systems The target audience of the book includes scholars and experts whose work involves studying the dynamic process of modern socio economic systems development The scientific conclusions and practical recommendations that the book provides can be applied to the development and implementation of state economic policy in various countries around the world *Critical Infrastructure* Robert Radvanovsky,2006-05-22 Reporting on the significant strides made in securing and protecting our nation s infrastructures this timely and accessible resource examines emergency responsiveness and other issues vital to national homeland security *Critical Infrastructure Homeland Security and Emergency Preparedness* details the important measures that have been tak **Principles of Management CLEP Test Study Guide -**

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