

Intro to Sociology

The Presentation of Self

- According to sociologists, when we come into contact with others:
 - We form impressions of others and manage impressions of ourselves at the same time (i.e., **impression formation**)
 - Physical appearance → attractive vs. unattractive
 - Clothing, grooming, height, and weight (e.g., overweight being stereotyped as lacking willpower)
 - Those who are considered unattractive can be perceived as untrustable, un-intelligent, etc.
 - Those who are seen as attractive can be seen as responsible, trustworthy, intelligent, etc.
 - This is the major one, it is so obvious and simple, but so complex in terms of its meaning.
 - Verbal cues (e.g., accent, word choice, etc.) and non-verbal cues (e.g., posture, gestures, facial expressions, etc.)
 - Social group membership → (e.g., people's gender, race, sex, age, and ethnicity.)
- *The Presentation of Self in Everyday Life* by Erving Goffman (1959)
 - **Impression management** → Performances by which people attempt to present a favorable public image of themselves to their audience.
 - How we carry ourselves, and how we present ourselves politically.
 - What we learn is how to look, what to say, when to say it.
 - We know what we have to do to manage our impression in the eyes of others to appear favorable.
 - The primary goal is to increase the likelihood of obtaining favorable outcomes.
 - Job interviews
 - Meeting a significant other's family
 - Any kind of formal event where there is a specific dress code (ex: weddings, parties)

Goffman and Dramaturgy— continued (2)

- **Dramaturgy** is the study of social life as theatre.
 - **Front stage** → performance takes place in front of an audience — you have your script (what to say) and props (physical objects or other people used.)

Structure And Process Rdgs In Intro Sociol

Lorne Tepperman, James E. Curtis



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Readings in Sociology to Accompany An Introduction to Sociology Jerome Davis, Harry Elmer Barnes, 1927

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Classical Readings on Culture and Civilization Stephen Mennell, 2017-10-03 In recent times especially under the influence of postmodernism culture has often been construed as a critique of modernity This wide ranging and comprehensive collection of readings shows that such issues have always been at the centre of thought about the relationship between culture and civilization The readings are divided into three sections linking the civilization debate to political theory to the cultural debate and to the sociology and anthropology The substantial extracts included give students a rare chance to engage at length with classic texts to appreciate the nature of the battle between the Enlightenment and its critics which has shaped current thought

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Introductory Readings on Sociological Concepts, Methods, and Data Mark Abrahamson, 1969

Introductory Readings in Anthropology Hilary Callan, Brian Street, Simon Underdown, 2013-03-15 Anthropology seeks to understand the roots of our common humanity the diversity of cultures and world views and the organisation of social relations and practices As a method of inquiry it embraces an enormous range of topics and as a discipline it covers a multitude of fields and themes as shown in this selection of original writings As an accessible entry point for upper level students and first year undergraduates new to the study of anthropology this reader also offers guidance for teachers in exploring the subject's riches with their students That anthropology is an immensely expansive inquiry of study is demonstrated by the diversity of its topics from nature conservation campaigns to witchcraft

beliefs from human evolution to fashion and style and from the repatriation of indigenous human remains to research on literacy There is no single story of anthropology Taken together these fundamental readings are evidence of a contemporary vibrant subject that has much to tell us about all the worlds in which we live **Readings in Introductory Sociology**

Dennis Hume Wrong, Harry L. Gracey, 1977 Readings in Introduction to Sociology Melvin Mencher, Pearson Custom Publishing, 1996-11 Outlines of Introductory Sociology Clarence Marsh Case, 1924 **Readings in Introductory**

Sociology 'Lai Olurode, 1988 Readings on the Development of Children Mary Gauvain, Michael Cole, 2008-11-21 This collection of readings can be used as a superb supplement in child and adolescent development courses or as the primary text in graduate level seminars The new edition offers 36 readings 12 new to the collection Publisher's website *Readings in Data Structures and File Processing* Gordon C. Everest, Robert P. Bostrom, 1973 Readings in Contemporary Problems in the United States Horace Taylor, Joseph Daniel McGoldrick, 1929 Gift of Rabbi W Gunther Plaut *Readings in Industrial Society* Leon Carroll Marshall, 1918 A Guide to Readings in Civic Education ... Olive Thompson Cowell, 1924

Introduction to Quality and Safety Education for Nurses, Second Edition Patricia Kelly Vana, Beth A. Vottero, Carolyn Christie-McAuliffe, 2018-07-28 Updated to incorporate a leadership and management and interprofessional focus This second edition of Introduction to Quality and Safety Education for Nurses has been thoroughly updated with a leadership and management perspective while retaining core content that unpacks the knowledge and skills required of entry level nurses in each of the six Quality and Safety Education for Nurses QSEN domains After heart disease and cancer patient safety errors rank as the third leading cause of death in the U S As patients needs have increased in complexity and inter professional teamwork and collaboration has become essential only strong leadership skills can ensure high quality and safe care Nurses largest group of health care professionals that spend the most time with patients are uniquely suited to lead through effective management and communication in this dynamic environment With contributions from nurses physicians pharmacists librarians attorney and other health care professionals throughout the U S and beyond Introduction to Quality and Safety Education for Nurses Second Edition underscores the inter professional focus grounding health care practice today The updated edition includes five new chapters on implementing quality and safety initiatives from a leadership and management perspective and state of the art information on quality improvement Each chapter contains learning objectives opening scenarios case studies interviews critical thinking exercises key concepts clinical discussion points review activities NCLEX style questions and web resources New to the Second Edition Increased focus on leadership and management aspects of Quality and Safety Updated information from national and state health care and nursing organizations An evolving clinical case study for application of concepts throughout the text Additional patient care cases and real life examples Interviews with a myriad of health care professionals such as educators library scientists lawyers psychologists risk managers and many others Five new chapters addressing nurse leadership and management of high quality care legal and

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