



Aspen's Fundraising Series for the 21st Century

Strategic Fund Development

*Building Profitable
Relationships That Last*

Second Edition

Simone P. Joyaux



AN ASPEN PUBLICATION

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The Fundraising Feasibility Study Martin L. Novom,2007-06-15 The Fundraising Feasibility Study It s Not About the Money This in depth and accessible collection of essays by fundraising experts goes a long way in demystifying the capital campaign feasibility study It is a must read for administrators and trustees of any charitable organization considering embarking on a capital campaign John Bloom Director Advisory Services RSF Innovations in Social Finance At last a book that tells all about a pre campaign development planning study aka feasibility study From the role of the organization and its board to the role of the consultant and development staff this book documents how readiness is the path to success If you ve always wondered how conclusions are drawn findings explained and recommendations developed read this book It s all here James M Greenfield ACFRE FHP author Fund Raising Evaluating and Managing the Fund Development Process and Fundraising Fundamentals and editor The Nonprofit Handbook Fund Raising Third Edition The Fundraising Feasibility Study provides fundamental information on one of the most important if little understood elements of successful fundraising Written by a cadre of the most experienced and knowledgeable professionals in the field it offers insights and useful information that will be valuable to practitioners and scholars alike James P Gelatt PHD Professor Graduate School of Management Technology University of Maryland University College Fundraising Fundamentals James M. Greenfield,2004-03-15 Fundraising Fundamentals is a practical and valuable resource for fundraising professionals trustees philanthropists and nonprofit executives who aspire to raise

substantial monies for worthy causes I have utilized Jim Greenfield's literature in various fundraising courses my students have benefited from the theory and substance that Jim so clearly conveys along with real life models that can be applied to their respective organizations

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Keep Your Donors Tom Ahern, Simone Joyaux, 2011-01-04 Written by fundraising experts Tom Ahern and Simone Joyaux Keep Your Donors is a new winning guide to making disappointing donor retention rates a thing of the past This practical and provocative book will show you how to master the strategies and tactics that make fundraising communications profitable Filled with case studies and based in part on the CFRE and AFP job analyses Keep Your Donors is your definitive guide to getting new donors and keeping them for many years to come

Securing Your Organization's Future Michael Seltzer, 2001 Seltzer a consultant offers advice for non profit managers on building a network of support which includes a wide variety of funding sources He provides a guide to fundraising strategies covering every step from strategy designing and source selection to the preliminary organizational tasks and particular fundraising approaches Case studies and worksheets are included

The Handbook of Social Work Direct Practice Paula Allen-Meares, Charles D. Garvin, 2000 The Handbook of Social Work Direct Practice discusses the context of practice its theories and frameworks approaches to change fields of practice research and empirical issues and professional issues Written by a group of contributors who are leading expert in their fields this volume will service a definitive reference for social work students and professionals

Donor Focused Strategies for Annual Giving Karla A. Williams, 1997 Whether you're just beginning an annual giving program or trying to improve an existing one this is the one

book you must have You ll take a fresh look at annual giving from the donor s perspective which will enable you to better match donor interests to your organization s needs Most important you ll learn how to implement a significant new model the annual integrated development program today s most donor sensitive effective fund raising strategy for the long term

The Nonprofit Handbook Tracy D. Connors,2001-03-15 The Nonprofit Handbook Management Third Edition brings together more than thirty five leading experts in nonprofit management to provide information and guidance on standardized policies and procedures that are applicable to virtually every nonprofit organization and effect the three most crucial areas Effectiveness Efficiency and Evolutionary Environment Updated to include the latest developments in the field this new edition Covers such topics as management environment organizational identity and focus effective operating and management strategies marketing and communications information management technology process management fund raising values leadership and human resource development Includes sample forms management checklists model reports and suggested policy statements that can be adapted to the needs of any organization Applies the latest developments in business management to the nonprofit sector Stays current with annual updates Also available as part of a two volume set along with Fund Raising Evaluating and Managing the Fund Development Process Third Edition The Nonprofit Handbook provides a foundation from which nonprofits can best manage and administer their organizations and make their missions flourish

Capital Campaigns Andrea Kihlstedt,2002 Fundraising *Planned Giving Essentials* Richard D. Barrett,Molly E. Ware,1997 A guide for volunteers and professionals in non profit organizations to the history and current trends in fund raising Among the topics is how planned giving fits into a total fund raising plan how it differs from cash fund raising how to start a program with minimal cost when and where to ask f **Proposal Writing** Soraya M. Coley,Cynthia A. Scheinberg,2000 This book is an expansion of the successful First Edition This new edition focuses on collaboration and outcomes assessment Like its predecessor this book will be an invaluable guide for anyone in the non profit sector who needs to write grant proposals and compete effectively for funds and for schools of social work and nursing Consultants & Consulting Organizations Directory Cengage Gale,2009-05-12 **Advancing Philanthropy** ,1997 *Cumulative Book Index* ,1998 A world list of books in the English language Library and Information Science Annual. Volume 7 Bohdan S. Wynar,1999 *American Book Publishing Record* ,2004 **Forthcoming Books** Rose Army,1997 Books in Print Supplement ,2002

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