

PROPOSAL TEMPLATE

Proposal for Project: (name)

1. Submitted by:

One or more clients or their representatives who understand the business requirements. Include the individual's name, phone number, and e-mail address.

2. Description of the Current Situation:

2.1. Describe the existing process, including a brief history.

2.2. Is it tied in to other manual or automated systems?

2.3. Does it impact, or is it impacted by, other departments? Indicate the level of involvement, and how this project will impact their business processes.

2.4. How many people/workstations access the system? How many might be accessing it concurrently?

3. Description of the Proposed Project:

3.1. Describe the project briefly, including the scope and the expected outcome.

3.2. How many people/workstations would access the system? How many might be accessing it concurrently?

3.3. List the business objectives (the business reasons for doing the project). For each objective, explain the following:

3.3.1. Describe the objective.

3.3.2. Is this a new or existing objective?

Writing Proposals

Edoardo Binda Zane



Writing Proposals:

Writing Proposals Edoardo Binda Zane, 2016-10-17 Writing Proposals aims at making it easier for your project to access a grant with two tools industry best practices and a field tested proposal template This book is mainly for projects that wish to access public grants and will give you A downloadable proposal template and budget sheet An A to Z methodology to write your proposal and budget developed over 7 years of practice In depth explanations for each proposal section Several examples of paragraph texts 7 Writing techniques to make your project s case better 26 Proposal Specific writing tips Proposal Writing is a daunting task we have to follow strict guidelines and a process we aren t familiar with On top of that we need to present our project in the best possible light all within a very tight deadline Doing everything and doing it perfectly is possible but it requires time time to read to understand to plan and to write Time unfortunately is the resource we lack the most and we might not be able to build the necessary expertise via practice This is where I come in I put my time in this book so you don t have to waste yours This book is a collection of the best tools tricks and techniques developed in 7 years of grant writing Every single tool or concept has been field tested and refined via trial and error Writing Proposals is divided in three sections SECTION 1 is an A to Z guide on how to write a proposal It provides a workflow a sample proposal structure and a downloadable proposal template and budget sheet Each one of its chapters provides a detailed explanation of the different building blocks First Steps of Proposal Writing Outline of the Technical Proposal Introduction Context and Proposal Structure Methodology Organisation and Staffing Budget Review and Finalization SECTION 2 focuses on Writing Techniques for Proposals meaning what you can do to write your text better faster and to make it more effective Here we go over 7 fundamental tools for better writing SECTION 3 lastly is a collection of 26 Proposal Specific Writing Tips that is a series of adjustments you can use in your text right away that make your document more readable and easier to follow At the end of the book you will find the proposal structure for quick reference and a methodology to calculate your personnel s hourly rate

Handbook For Writing Proposals L. Baugh, Robert Hamper, 1995-01-11 A practical guide to developing and writing winning business and marketing proposals this book covers all the basics from picking the right projects to bid on to doing initial research to producing the document to following up

Writing Proposals and Grants Richard Johnson-Sheehan, Paul Thompson Hunter, 2024-07-17 Writing Proposals and Grants 3rd ed takes readers through the entire proposal and grant writing process from finding and analyzing requests for proposals to designing final deliverables Writing Proposals and Grants 3rd ed offers an updated and expanded version of Writing Proposals 2nd ed This new edition maintains what so many readers loved about Writing Proposals 2nd ed its step by step guidance for each stage of proposal and grant writing its numerous worksheets and heuristics and its grounding in time tested rhetorical principles Readers of older editions will notice that Writing Proposals and Grants 3rd ed now offers additional guidance for grant proposal writing including details about writing literature reviews and research methods as well as new and revised case studies and sample

proposals The new edition also offers advice about integrating generative artificial intelligence applications into proposal and grant writing workflows

Proposal Planning & Writing Jeremy T. Miner, Kelly C. Ball-Stahl, 2019-08-02 No matter whether you are approaching public or private sponsors this thorough and detailed step by step guide will enable you to plan and write winning proposals Grantseeking is always a competitive process As organizational needs outstrip resources groups turn to grants as a means of strengthening their financial footing while pursuing their missions This book draws on the authors three decades of grantseeking experiences in writing successful proposals conducting grant workshops nationwide reviewing government and foundation proposals and critiquing application guidelines for grantmakers to lead readers through the process of planning and writing successful proposals The authors first provide practical strategies for project planning including identifying sponsors matching grantseeker needs to sponsor priorities and qualifying prospects through pre proposal contacts The authors then guide users systematically through proposal writing including introducing a template for letter proposals to private foundations and corporations describing the primary elements of government proposals and providing tips for constructing a realistic budget This advice as well as the key questions to answer before you begin writing actual proposals that were declined with rejection reasons and complete sample letter proposals comprised in this volume will help both beginning and experienced grantseekers to better plan and develop fundable projects

Handbook of Technical Writing Gerald J. Alred, Charles T. Brusaw, Walter E. Oliu, 2006 Alphabetically organized and easy to use its nearly 400 entries provide guidance for the most common types of professional documents and correspondence including reports proposals manuals memos and white papers Abundant sample documents and visuals throughout the book demonstrate effective technical communication reflecting current practices for formatting documents and using e mail In addition advice on organizing researching writing and revising complements thorough treatment of grammar usage style and punctuation to provide comprehensive help with writing skills

Writing Proposals Richard Johnson-Sheehan, 2002 Writing Proposals offers a comprehensive approach to proposal development which is often not found in other books on the subject Chapters place the steps for developing an effective proposal in a rhetorical context building a coherent approach to persuasive writing Offers readers visual thinking strategies encouraging them to tap into their own abilities to visualize complex situations and imagine solutions Provides strategies for using the Internet to collect information toward writing proposals including key word and topic tree search techniques Helps readers sort out the monetary needs of their proposal by including a complete discussion on creating budgets The book uses two case studies to illustrate the proposal writing process Appearing in every chapter these case studies show readers how people invent compose revise and edit proposals For those seeking a comprehensive guide to writing proposals

Getting Funded Mary S. Hall, Susan Howlett, 2003 The definitive how to guide covering every aspect of writing a grant proposal Drawing on 60 years of experience in the fields of nonprofits grantwriting and grantmaking The authors take the reader step by step through the entire process from planning getting

started assessment of capability development of the ideas and finding source solutions to writing and submitting the proposal title pages abstracts the purposes of need procedures evaluations qualifications budget and review submission notifications and renewal Numerous checklists useful websites and other valuable tools help keep the reader informed How to Say It: Grantwriting Deborah S. Koch,2009-10-06 A guide to writing grant proposals tailored specifically to a donor s interests complete with step by step instructions and samples of winning proposals In grant seeking words can go where the applicant can t the foundation boardroom the corporation s headquarters so it s important to use them as the strategic powerful tools that they are This book shows readers how to find frame and use words effectively to make the case for any organization and its projects Readers are provided the tools for crafting a grant proposal that speaks directly to the funder s interests Grant seekers will learn How to find out which funders fit their project exactly Strategies for figuring out what each grant maker is looking for Critical tips for crafting attention grabbing proposals Koch shows readers how to write with a point of view that is geared to the funder s interests and goals while remaining true to the project Packed with examples of winning proposals and strategies for using words to inspire and convince this is the must have resource for any grant seeker hoping to stand apart from the crowd Handbook for Writing Proposals Robert J. Hamper,L. Sue Baugh,1995 In this easy to use concise and thorough handbook two veteran business professionals guide you through the entire proposal writing process from the initial contact through completion and follow up In their unique nine step proposal writing process the authors demonstrate how even a first time proposal writer can create a winning proposal Throughout the book you ll follow a case study of a proposal writing team in action and chapter checklists summaries and samples will keep you on time on track and on budget

Handbook For Writing Proposals, Second Edition Robert Hamper,L. Baugh,2010-08-05 Proven techniques and invaluable advice for writing winning business proposals revised and updated What makes a winning business proposal It highlights your skills and services meets your client s needs and clearly sets you apart from the competition Since 1995 Handbook for Writing Proposals has helped thousands of professionals develop winning proposals This exceptional handbook guides you through the unique nine step proposal writing process from the initial RFP to the client presentation In this revised and updated version the authors show you how to Choose the RFPs that give you the best chance of success Showcase your company s skills and services Set realistic time cost schedules and budgets Avoid the mistakes that sink most proposals Build client relationships that bring you repeat business Tailor your writing for an international business audience The second edition also offers you a wealth of downloadable forms and checklists that you can adapt for your own proposal writing process Whether you own your own business need to train your corporate staff or simply want to improve your skills Handbook for Writing Proposals second edition will show you how to profit from every proposal you write Praise This book guides you through the process of creating the best impression of your sweat equity to your customer Whether you need to polish up and improve every aspect of the proposal or just certain elements this book will fill the need Remember the

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of an approach to research that seeks designs for and engages criticality in research The new edition of this book includes a more prominently placed and expanded discussion of research ethics as crucial to students inquiry more information on reflexivity in data collection and individual methods for qualitative data collection a more in depth chapter on coding and other types of qualitative data analysis and more thorough resource sections including connections to the extensive appendices so students can further their qualitative research journey Included with this title The password protected Instructor Resource Site formally known as SAGE Edge offers access to all text specific resources including a test bank and editable chapter specific PowerPoint slides

Proposal Writing Across the Disciplines Brian R. Holloway,2003 Using real models and analyses of them this guidebook examines business formats and teaches users how to construct written proposals for any field or situation It surveys a variety of presentations but demonstrates the core aspects of proposal writing that recur in different disciplines and in documents of different sizes Chapter topics cover basic types of proposal writing proposals on campus further lessons from proposals in the workplace crafting the long proposal and grant proposals Numerous examples and suggestions can be found throughout the book For anyone in the workplace confronted with the task of writing a proposal and who has had no training in doing so and for those in volunteer organizations or in agencies promoting social development and seeking grant funding

Proposal Writing William S. Pfeiffer,Charles Harold Keller,2000 This book provides readers with an overview of proposal writing today along with the issues that influence the resources and methods used to develop them A focus on the real world of business presents further insight and guidance in acquiring the basic skills and some advanced in creating any type of proposal Chapter topics include marketing strategy writing graphics sales letters and the executive summary formal and informal documents reviews and editing For the skilled professionals already in this field affecting the bottom line profit of their companies seeking additional training or a valuable reference for producing persuasive and winning proposals

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