

Components of a Value Chain: Primary and Secondary Activities



Value Management

Roy M. Woodhead, Clive G. Downs



Value Management:

Value Management Roy M. Woodhead, Clive G. Downs, 2001 Value Management VM as a decision making process enables stakeholders to enhance the value provided by a project While this often leads to cost savings more importantly it seeks to provide the best outcome for a project by considering a variety of assessment criteria These assessment criteria allow customers and other stakeholders to recognise the project as preferable to other alternatives This report is one of the few to look at Value Management from the client's procurement perspective Based on extensive empirical research over a period of one year in the UK it examines why clients use Value Management how they use it and what benefits they achieve by applying it This publication acts as a third party facilitator helping both clients and providers improve VM The text provides a comprehensive summary for those wishing to improve organisational Value Creation for all stakeholders and explains how to improve Value Management in a structured way to enhance competitive advantage Value Management improving capabilities provides a toolkit to help individual clients and their suppliers structure conversations from which both parties can agree what and how improvements can be made to their VM processes By reading this report and then using the self assessment and self improvement sections readers will be in a position to reap the benefits that Value Management can bring to their organisation and to its projects

Value Management J. Jerry Kaufman, 2009-02-01 This is an accessible book about the concept of Value Engineering which is a problem solving method that cuts across disciplines The concept was pioneered by General Electric and the U S Navy and is widely used in many technology industries The focus here is on the new use of Fast Function Analysis System Technique in TQM and other processes which can now be directed at marketing It is the new application of techniques from engineering to develop a better match between a product and the market

[Value Management of Construction Projects](#) John Kelly, Steven Male, Drummond Graham, 2008-04-15 This book presents an integrated value philosophy methodology and tool kit for improving project delivery for clients based on best practice It combines the theory and practice of value management and is written in such a way that the theory methodology workshop styles tools and techniques can be read independently if the reader wishes

[Sustainable Value Management for Construction Projects](#) Ayodeji E. Oke, Clinton O. Aigbavboa, 2017-03-16 This book provides a unique guide to value management and sustainability in construction to researchers and professional The book provides a better understanding of the concept of value management the basis of sustainable construction and thereafter demonstrates how using the principles of value management can help to achieve successful construction projects that are financially viable socially beneficial and do not damage the environment The book serves as an introduction to value management for scholars and researchers at all levels and also as a practical guide for construction professionals employers and other stakeholders in the construction industry

Research on the New Strategy Model of Customer Capital Value Management for Modern Enterprises in the Digital Economy Era Yuxiang Zheng, 2025-09-30

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