

Thinking through death and employment: The automatic yet temporary use of schemata in everyday reasoning

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Abstract

Over the past two decades, the word *schema* has become increasingly used by scholars studying culture. Viewed largely as a kind of mental shortcut that individuals internalize by means of their various experiences, the concept enables researchers to study how societal-level factors such as norms and values impact individual action by way of shaping individuals' cognitive structures. However, little attention is given to how and why particular schemata are used in particular situations. Through comparative analysis of two sets of in-depth interviews on the topics of dying and careers, I find that individuals *alternate* through various schemata as they attempt to answer questions posed to them. I argue that the presence of this alternation weakens assumptions regarding the automaticity of the deployment of schemata in the decision-making process by signaling that schemata may be triggered automatically but *used* temporarily. In extension, this argument supports the work of cultural scholars and discursive psychologists who both implicitly and explicitly see schemata as flexible, personalized heuristics rather than impersonal, statically shared determinants of thought and action.

Keywords

Careers, culture, death and dying, reflexivity, schema

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Thinking Through Death

Guillaume Favre



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Table of Contents Thinking Through Death

1. Understanding the eBook Thinking Through Death
 - The Rise of Digital Reading Thinking Through Death
 - Advantages of eBooks Over Traditional Books
2. Identifying Thinking Through Death
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Thinking Through Death
 - User-Friendly Interface
4. Exploring eBook Recommendations from Thinking Through Death
 - Personalized Recommendations
 - Thinking Through Death User Reviews and Ratings
 - Thinking Through Death and Bestseller Lists
5. Accessing Thinking Through Death Free and Paid eBooks
 - Thinking Through Death Public Domain eBooks
 - Thinking Through Death eBook Subscription Services
 - Thinking Through Death Budget-Friendly Options
6. Navigating Thinking Through Death eBook Formats
 - ePub, PDF, MOBI, and More
 - Thinking Through Death Compatibility with Devices
 - Thinking Through Death Enhanced eBook Features
7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Thinking Through Death
 - Highlighting and Note-Taking Thinking Through Death
 - Interactive Elements Thinking Through Death
8. Staying Engaged with Thinking Through Death

- Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Thinking Through Death
9. Balancing eBooks and Physical Books Thinking Through Death
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection Thinking Through Death
 10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
 11. Cultivating a Reading Routine Thinking Through Death
 - Setting Reading Goals Thinking Through Death
 - Carving Out Dedicated Reading Time
 12. Sourcing Reliable Information of Thinking Through Death
 - Fact-Checking eBook Content of Thinking Through Death
 - Distinguishing Credible Sources
 13. Promoting Lifelong Learning
 - Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
 14. Embracing eBook Trends
 - Integration of Multimedia Elements
 - Interactive and Gamified eBooks

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