

THE 6 HUMAN NEEDS

Name of Need	Description	Example
Certainty	Assurance you can avoid pain and gain pleasure, safety, security.	Having a stable job, financial security, or a safe home.
Variety	The need for the unknown, change, new stimuli, adventure.	Traveling to new places, trying new foods, or taking risks.
Significance	Feeling unique, valued, important, special, or needed.	Receiving awards, being recognized at work, or having a title.
Connection/Love	A strong feeling of closeness or union with someone or something.	Building strong relationships, family bonds, or friendships.
Growth	An expansion of capacity, capability, or understanding.	Learning new skills, reading books, or pursuing self-improvement.
Contribution	A sense of service and focus on helping, giving, and supporting others.	Volunteering, mentoring, or donating to charity.

Who Needs People

Lei Shi



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