

# Strategic Decision Making



# Strategic Decision Making

**Niels G. Noorderhaven**



## **Strategic Decision Making:**

**Strategic Decision Making** Niels G. Noorderhaven,1995 This work adopts a theoretical approach and focuses on strategic decision making as a process It describes decision making as an activity performed by rational and biased individuals and places an emphasis upon group dynamics and the organizational context Top Decisions David John Hickson,University of Bradford. Management Centre,1986 Based on studies carried out at the Bradford Management Centre in Britain 1970 1984 The Essence of Strategic Decision Making Charles R. Schwenk,1988 *Strategic Management for Decision Making* Michael J. Stahl,David W. Grigsby,1992 *Strategic Decisions* Vassilis Papadakis,Patrick Barwise,2012-12-06 Over the past ten years there has been growing interest in the process of strategic decision making among both managers and researchers Strategic decisions are important for five main reasons They are large scale risky and hard to reverse they are a bridge between deliberate and emerging strategies they can be a major source of organizational learning they play an important part in the development of individual managers and they cut across functions and academic disciplines Strategic Decisions summarizes the current state of the art in research on strategic decision making with chapters prepared by leading strategy researchers The editors also present implications for current application and proposed directions for future research *Strategic Decision-making* Chris Gore,Kate Murray,Bill Richardson,1992 A study of effective decision making in business at the strategic level It emphasizes how to improve decision making and provides a framework for analysis of techniques appropriate to particular organizations and circumstances Case study material is provided at the end of each chapter Smart Decisions Thomas N. Martin,2016 **Strategic Decision Making** Simon Haslam,Ben Shenoy,2018-01-03 Making strategic decisions is a fundamental skill for leaders and managers However in a business environment that is in a constant state of change making strategic decisions has never been more difficult Strategic Decision Making addresses this challenge by providing a framework that can be used to make sound decisions in an uncertain world Structured around the core concepts of framing experimenting and scaling this book will ensure that efforts are focused where the need is greatest that interventions are tested evaluated and revised if necessary and that successful initiatives are effectively rolled out across the business Packed with real world examples and backed up by academic research Strategic Decision Making will allow today s leaders and the leaders of tomorrow to make successful and defensible business choices It shows how to avoid decision making bias overcome organizational inertia manage the difficulties of rigid organizational structures and avoid being side tracked by outdated or irrelevant experience Essential reading for business practitioners and management students alike this comprehensive guide provides a robust approach to achieving strategic success *Enabling Strategic Decision-Making in Organizations through Dataplex* Siva Ganapathy, Subramanian Manoharan,Rajalakshmi Subramaniam,Sanjay Mohapatra,2023-01-23 Enabling Strategic Decision Making in Organizations through Dataplex breaks down the role of data in strategic decision making examining the organizational benefits but also

utilising real world examples of limitations and challenges and how these can be overcome

**Entrepreneurial Strategic Decision-making** Patrick Alexander Maria Vermeulen, Petru L. Curseurseu, 2010-01-01 This book is a commendable source of reference for entrepreneurship researchers. It offers insight into a number of focused research accounts that may assist other researchers in their entrepreneurship research proposals and execution. The literature review section will be of particular value to such early scholars of the field. The book is highly recommended for postgraduate entrepreneurship students and would be worthy of filling a space on any active entrepreneurship researcher's bookshelf. David Douglas International Journal of Entrepreneurial Behaviour and Research Strategic choices made by entrepreneurs have major consequences for SME performance. This book explores the factors that influence entrepreneurial strategic decisions using a cognitive theoretical framework. The proposed model based on a dual processing approach integrates motivation, emotions and information processing modes and is tested in several empirical studies. The results show the model's potential for furthering interesting research agendas in entrepreneurial cognition research. The authors also reveal that entrepreneurial cognitions can be elicited and represented in the form of cognitive maps. The structural complexity of the cognitive maps cognitive complexity is an important prerequisite of effective strategic decisions and is a core concept for the advancement of our knowledge in entrepreneurial cognition. The book is an informed and interesting exploration of entrepreneurial cognition with both theoretical and methodological contributions to this field of research. *Entrepreneurial Strategic Decision Making* will be of great interest to undergraduate students and academics in the field of entrepreneurship. Policymakers will learn from this book to understand the distinctions between various types of entrepreneurial decision makers and the way they make strategic decisions.

**Strategic Decision Making in the Arts** Gary D. Beckman, Karl Androes, 2024-08-26 For entrepreneurs in the creative fields, decision making is both a necessity and an art. Applying creativity to strategic decisions requires skills developed over time. This textbook provides arts entrepreneurship students a series of case studies centering on decision making models applicable to launching and sustaining arts businesses. Each case set in the book focuses on a particular arts entrepreneur within the context of a range of creative businesses from performance to videography. To facilitate classroom adoption, the authors provide expert guidance on getting the most from case study based learning. Additional features include insights into the key decision making models in each case analysis by a leader in the arts entrepreneurship education field on the factors forcing a decision and a broad view on the arts ecologies surrounding each example. Suitable for students in arts management programs as well, this book introduces readers to case based learning via practical examples that give students insight into strategic decision making in the creative industries. Extensive teaching notes are available for instructors. To gain access, visit [www.routledge.com/9781032539577](http://www.routledge.com/9781032539577)

**Strategic Decisions and Weak Signals** Humbert Lesca, Nicolas Lesca, 2014-05-09 An increasing number of business executives, managers and political leaders are using the concept of weak signals nowadays. There are also an increasing number of people trying to find

out exactly what this concept means as well as when and how to use it Such questions arise particularly when it comes down to making strategic decisions To help with these questions this book defines the concept of the weak signal and then demonstrates how it would be useful in relation to strategic decisions and more precisely in relation to three moments of the strategic decision i e The trigger of the strategic decision what is the trigger why and when The development of the strategic decision The implementation of the strategic decision

**Top Decisions** David John Hickson,1986

**Strategic Decision-Making. A Practical Example Based on "Tesla"** Lukas Wagner,2018-11-29 Essay from the year 2017 in the subject Business economics Business Management Corporate Governance grade 1 0 Tongji University language English abstract Decision making is a fundamental skill for any successful executive But decisions at strategic level are hard to make They require large amounts of resources and commitments which may be irreversible They involve long term consequences that are hard to predict And they require considering multiple often conflicting strategic objectives which are difficult to balance particularly in the presence of risk and uncertainty Research and thinking about modern business strategy emerged as a field of study and practice in the 1960s Prior to that time the words strategy and competition rarely appeared in the most prominent management literature When influential academics in the USA started to think fundamentally about strategic decision making in the 1980s and 90s they made the assumption that everything works in a competitive working free market and developed thereof generic strategy tools that are supposed to work everywhere However Elmes the guest speaker argues that they are not well founded since strategies need to be developed in the respective context of an industry or market This position will be explained in more detail during this essay Especially the determinant of market efficiency meaning how competitive a market is strongly influences the development of strategic decisions There are many industries where government involvement or asymmetric competition need to be considered to make strategic decisions whereby generic strategy tools tend to be ineffective Therefore the key questions for this essay will be firstly what are the traditional concepts of strategy and how have they involved secondly what actually makes a strategy successful and lastly how does it apply in practice

**Strategic Decision Making** Felipe A. Csaszar,2015 Strategy is about making decisions decisions such as which industry to enter how to position the firm and its products which resources to develop or to buy who to hire and which organizational structure to use It is no surprise then that much research within the strategy field has studied how strategic decisions are made and how they can be improved The literature addressing these two questions falls under the rubric of strategic decision making SDM This literature focuses on the processes leading to a decision e g how different opinions are taken into account rather than on the content of the decision e g which strategy framework to use to devise the firm s positioning This entry presents some of the fundamental concepts and tools studied in the field of SDM and ways in which they might be applied by managers

**Decision Making and Business Performance** Eric J. Bolland,Carlos J. Lopes,2018 This breakthrough study examines how business decisions explain successful and unsuccessful performance Real world and

academic research is evaluated including interviews and cases studies to create a model of how decisions and performance are connected for businesses of all sizes Recommendations are made to optimize decision making and projections about the future of decision making and performance are provided

**Uncertainty in Strategic Decision Making** Richard J. Arend, 2024-01-03 Knight 1921 defines uncertainty as an informational market failure that while being detrimental to most existing businesses presents possible profitable opportunities for others This book builds upon that classic work by providing an analysis of the alternative approaches to strategic decision making under such uncertainty It covers what uncertainty is why it is important and what connections it has to business and related fields culminating in a new and comprehensive typology and a valuable guide for how to appropriately address various types of uncertainties even under AI It clarifies the current terminological and categorical confusion about unknowns while complementing the mathematical probability based approaches that treat uncertainty as knowable i e as risk It corrects the mistaken approaches that treat unknowables as shapeable or discoverable This book widens the perspective for viewing uncertainty in terms of its impacts across humanity by offering a shrewder understanding of what roles uncertainties play in human activity It will appeal to academics across business economics philosophy and other disciplines looking for approaches to apply test and hone for dealing with decision making under uncertainty

*Uncertainty and Strategic Decision Making* Kristian J. Sund, Robert J. Galavan, Anne Sigismund Huff, 2016-11-14 In this book leading researchers on Managerial and Organizational Cognition consider the foundations of individual and social cognition and their effect on strategic decision making

*Business Strategy* The Economist, Jeremy Kourdi, 2015-05-26 The effectiveness of a good strategy well implemented determines a business future success or failure Yet history is full of strategic decisions big and small that were ill conceived poorly organized and consequently disastrous This updated guide looks at the whole process of strategic decision making from vision forecasting and resource allocation through to implementation and innovation Strategy is about understanding where you are now where you are heading and how you will get there There is no room for timidity or confusion Although the CEO and the board decide a company's overall direction it is the managers at all levels of the organization who will determine how the vision can be transformed into action In short everyone is involved in strategy But getting it right involves difficult choices which customers to target what products to offer and the best way to keep costs low and service high And constantly changing business conditions inevitably bring risks Even after business strategy has been developed a company must remain nimble and alert to change and view strategy as an ongoing and evolving process The message of this guide is simple strategy matters and getting it right is fundamental to business success

**Encyclopedia of Strategic Leadership and Management** Wang, Viktor, 2016-12-12 Strategic leadership techniques are the cornerstone to positive growth and prosperity within businesses and organizations Implementing new management strategies and practices helps to ensure managers are optimizing their resources and driving innovation The Encyclopedia of Strategic Leadership and Management investigates emergent administrative

techniques and business practices being utilized within corporate and educational settings Highlighting empirical research and best practices within the field this encyclopedia will be an authoritative reference source for students researchers faculty librarians managers and leaders across various disciplines and cultures

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### **Strategic Decision Making Introduction**

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