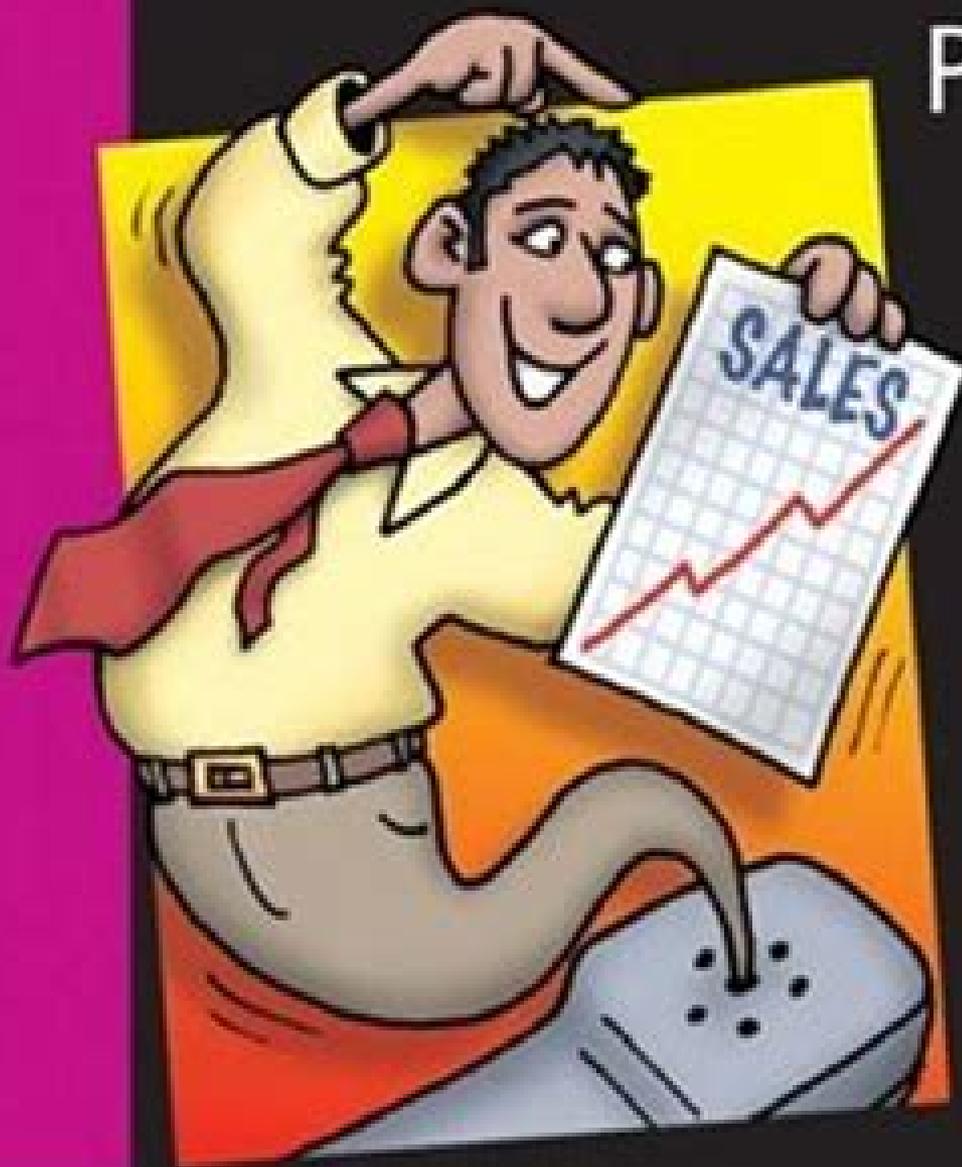


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new and different discourse standards to allow for smoother production and reception of business documents and dialogues In this changing environment the success of any commercial activity will depend on how competently business professionals respond to the cultural sensitivities and preferences of their partners Taking a variety of approaches to professional genres including customer complaints mission statements international contracts and decision making meetings the authors explore complex aspects of both cross cultural and interpersonal issues in business discourse and suggest practical applications of their analytical findings

Institutional Discourse in Cross-cultural Contexts Ronald Geluykens,Bettina Kraft,2008

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