

MANAGEMENT 301- EXAM 1 Study Guide 2014

Chapter 1: What is Management

Traditional Pyramid vs. Inverted Pyramid

Traditional Pyramid	Inverted Pyramid
CEO -> Reports to Board of Directors (for profit) or Trustees (non profit)	Customers/ Clients
Senior Managers	Operating Workers
Middle Managers	Team Leaders/Middle Managers
Front-Line Managers	Top Managers
Non Managerial Workers	CEO (Board of Directors/Board of Trustees)

Inverted Pyramid: Customers are on top with higher level managers supporting the employees who serve those customers

Manager: Person who supports and who is responsible for the work of others

Skills of a leader:

Develops
Long range view
Challenges status quo
Innovates

Dudes
Love
Chipotle
In PSU

Develops
Long-range view
Challenges Status Quo
Innovates

Skills of a manager:

Maintains
Relies on control
Structure focus
Short-range view

Men
Rail
Slutty
Sloots

Maintains
Relies of control
Structure focus
Short term view

Skills of a manager according to Robert Katz:

Conceptual skill
Human Skill
Technical Skill

T.
H.
C.

Technical Skill
Human Skill
Conceptual Skill

Career Issues for Managers: Leadership Competencies

-Globalization- Worldwide interdependence of resources; involves markets and business competition; the work world is being changed by recession, etc.

-job migration- global outsourcing: moving jobs to another country

Study Guide Management

DJ Losen



Study Guide Management:

Unveiling the Energy of Verbal Art: An Psychological Sojourn through **Study Guide Management**

In a global inundated with screens and the cacophony of immediate interaction, the profound energy and emotional resonance of verbal artistry usually diminish in to obscurity, eclipsed by the continuous onslaught of sound and distractions. However, located within the lyrical pages of **Study Guide Management**, a fascinating function of fictional splendor that impulses with organic emotions, lies an remarkable journey waiting to be embarked upon. Penned by a virtuoso wordsmith, this enchanting opus instructions visitors on a mental odyssey, delicately exposing the latent possible and profound affect embedded within the complicated internet of language. Within the heart-wrenching expanse with this evocative evaluation, we shall embark upon an introspective exploration of the book is key themes, dissect their interesting writing fashion, and immerse ourselves in the indelible impression it leaves upon the depths of readers souls.

https://ftp.thebrandexperience.com/files/detail/Documents/solar_panels_framework.pdf

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