



Smart Globalization

Anil K. Gupta, Vijay Govindarajan



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Smart Globalization Anil K. Gupta, 2003-02-28 Smart Globalization is a compendium of leading edge thinking on global strategy first published in the acclaimed MIT Sloan Management Review The central premise underlying this book is that globalization can be a double edged sword The global or globalizing firm has the potential to reap several types of benefits such as the vast potential of a much larger market arena opportunities to capture scale and location based cost efficiencies and exposure to a multiplicity of new product and process ideas However globalization also exposes the firm to numerous strategic and organizational challenges emanating from a dramatic increase in diversity complexity and uncertainty external as well as internal to the firm How managers address these challenges determines whether globalization yields competitive advantage or disadvantage and makes the company stronger or weaker Smart globalization is the ability to capture the benefits and minimize the costs and risks Smart Globalization's expert contributors³ 4 leaders in the design of winning global strategies and in the creation of effective global networks³ 4 include David J Arnold Christopher A Bartlett Julian M Birkeinslow J Stewart Black Joseph N Fry Sumantra Ghoshal Vijay Govindarajan Hal B Gregersen Anil K Gupta Stuart L Hart W Chan Kim Bruce Kogut David L Levy Ren e A Mauborgne Allen J Morrison Mark B Milstein Das Narayandas John A Quelch Gordon Swartz Stephen E Weiss and George S Yip

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