



PEOPLE

ATTRACT AND KEEP THE
RIGHT PEOPLE

- ▶ Become a magnet for 'A-Players' who are dedicated to your goals
- ▶ Increase accountability and results



STRATEGY

CREATE A TRULY
DIFFERENTIATED STRATEGY

- ▶ Clarify/define your core values and purpose
- ▶ Define your 'Core Customer'
- ▶ Determine your 3-year differentiated strategy to catapult growth



EXECUTION

DRIVE FLAWLESS
EXECUTION

- ▶ Learn and apply the 'Rockefeller Habits 2.0'
- ▶ Create a culture of accountability
- ▶ Fine-tune processes to run without drama



CASH

HAVE PLENTY OF CASH TO
WEATHER THE STORMS

- ▶ Accelerate your cash flow cycles to fuel growth
- ▶ Understand the 7 levers for improving your cash position

Strategy Of Cash

M Carnoy



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